



May 15, 2025

City of Imperial Beach
Attn: Bobbi Otero, Senior Management Analyst
Garth Larson, Grounds and Facilities Supervisor
495 10th Street
Imperial Beach, CA 91932

Re: City of Imperial Beach Landscape Maintenance Program

Thank you for the opportunity to continue to providing the City of Imperial Beach with Landscape Maintenance Services for State Route 75, Imperial Beach Boulevard, and Storm Drain Maintenance. Our shared goal remains to deliver the highest quality landscape maintenance program to the City and its residents, just as we have proudly done over the past several years.

As we approach Fiscal Year 2025-2026, Aztec Landscaping, Inc. (AZTEC), we propose to provide Landscape Maintenance during these next 5 years under a “piggyback” approach on the City of Chula Vista’s current contract. We have been under contract with the City of Chula Vista for well over 8 years and our current contract is on its third term.

We agree to offer the same unit prices based on the City of Chula Vista Cooperative Purchasing Provision, Base Bid Option 1, Mode II, and Task Description Category 1: Parkways & Medians. Scope of Work to include State Route 75 Median, extending from east city limits (approx. 32.583877, -117.103912) to city limits north city limits (approx. 32.588788, -117.122202). Also, to include Palm Ave (Old Palm) from east limits (7th Street & Palm Ave) to west limits (3rd Street & Palm Ave) including center medians and right of ways and Imperial Beach Boulevard. Also, to include monthly maintenance of twelve (12) storm drains at various locations within the City. This would be a three-year contract with two, one-year extensions for a total of five years and with the understanding CPI be added each year upon renewal. AZTEC will abide by all terms and conditions as per City of Chula Vista’s current contract.

Base Bid Option 1 – Mode II Category 1 Parkways & Medians

Task	Frequency
Supervisor Inspection	26
Irrigation System Inspection Maintenance and Repair	52
Litter Removal	52
Weed Removal	52
Sidewalks Curbs and Gutters	52
Edging	12
Pruning shrubs and groundcover	3
Fertilization Complete	3
Pest Control	As Needed



Landscape Maintenance for State Route 75 Median, Palm Ave including center medians and right of ways
–State Route 75 Median/Palm Ave $\$4,521.59 \times 12 \text{ months} = \$54,259.08$
–IB Enhancement Project $\$3,597.65 \times 12 \text{ months} = \$43,171.80$

Storm Drains Monthly Maintenance - $\$2,860.80 \text{ per month} \times 12 \text{ months} = \$34,320.00 \text{ per year}$

Annual Maintenance for Cost for Landscape and Storm Drains - $\$131,750.88 \text{ per year}$

We look forward to a continued successful partnership and providing the City of Imperial Beach with the best Landscape Maintenance Program for State Route 75, Imperial Beach Boulevard, and Storm Drain Maintenance. Should you have any questions or need additional information, please contact me at (619) 572-4016.

Best Regards,

Rafael Aguilar
CEO